

# DISCOUNTING RECOGNITION MATRIX

MODE	TYPE					
	Stimuli		Problems		Options	
<b>Existence</b>	T <sub>1</sub>	Existence of Stimuli	T <sub>2</sub>	Existence of Problems	T <sub>3</sub>	Existence of Options
<b>Significance</b>	T <sub>2</sub>	Significance of Stimuli	T <sub>3</sub>	Significance of Problems	T <sub>4</sub>	Significance of Options
<b>Change Possibilities</b>	T <sub>3</sub>	Changeability of Stimuli	T <sub>4</sub>	Solvability of Problems	T <sub>5</sub>	Viability of Options
<b>Personal Abilities</b>	T <sub>4</sub>	Person's Ability to React Differently	T <sub>5</sub>	Person's Ability to Solve Problems	T <sub>6</sub>	Person's Ability to Act on Options

ARROWS SHOW DISCOUNTING HIERARCHIES

- Treatment Issues:
- T<sub>1</sub> – Awareness (Internal and External)
  - T<sub>2</sub> – Significance of Awareness, Problem Definition
  - T<sub>3</sub> – Awareness of Change , Defining Problem Significance, Option Definition
  - T<sub>4</sub> – Awareness of Personal Change, Defining Problem Solutions, Defining Relevant Action Options
  - T<sub>5</sub> – Awareness of Personal Abilities, Selecting Viable Options
  - T<sub>6</sub> – Awareness of Ability to Act, Action

# AWARENESS-DISCOUNTING MATRIX

PROMPT	TYPE					
MODE	Data		Options		Responsibility	
<b>Existence</b>	I <sub>1</sub>	Existence of Data	I <sub>2</sub>	Existence of Options	I <sub>3</sub>	Existence of Responsibility
<b>General Significance</b>	I <sub>2</sub>	Significance of Data	I <sub>3</sub>	Significance of Options	I <sub>4</sub>	Significance of Responsibility
<b>Specific Relevance</b>	I <sub>3</sub>	Prompt-Specific Data	I <sub>4</sub>	Viability of Options	I <sub>5</sub>	Allocation of Responsibility
<b>Personal Abilities</b>	I <sub>4</sub>	Ability to Use Data	I <sub>5</sub>	Ability to Act on Options	I <sub>6</sub>	Ability to Take Responsibility
						<b>Agreed Task(s)</b>

ARROWS SHOW HIERARCHIES OF AWARENESS AND DISCOUNTING

Management Issues: *Prompt* – Purpose for using matrix

I<sub>1</sub> – Awareness of Data (Internal and External)

I<sub>2</sub> – Significance of Data, Awareness of Options & Option Definition

I<sub>3</sub> – Awareness of Prompt-Specific Data, Significance of Options, Awareness of Responsibility

I<sub>4</sub> – Ability to Use Prompt-Specific Data, Viability of Options Significance of Responsibility

I<sub>5</sub> – Ability to Act on Options, Allocation of Responsibility

I<sub>6</sub> – Ability to take Responsibility

*Agreed Task(s)*: Defining and agreeing on what is to be done, when and how it is to be done, who will do what, then acting