

DISCOUNTING RECOGNITION MATRIX

MODE	TYPE					
	Stimuli		Problems		Options	
Existence	T ₁	Existence of Stimuli	T ₂	Existence of Problems	T ₃	Existence of Options
Significance	T ₂	Significance of Stimuli	T ₃	Significance of Problems	T ₄	Significance of Options
Change Possibilities	T ₃	Changeability of Stimuli	T ₄	Solvability of Problems	T ₅	Viability of Options
Personal Abilities	T ₄	Person's Ability to React Differently	T ₅	Person's Ability to Solve Problems	T ₆	Person's Ability to Act on Options

ARROWS SHOW DISCOUNTING HIERARCHIES

- Treatment Issues:
- T₁ – Awareness (Internal and External)
 - T₂ – Significance of Awareness, Problem Definition
 - T₃ – Awareness of Change , Defining Problem Significance, Option Definition
 - T₄ – Awareness of Personal Change, Defining Problem Solutions, Defining Relevant Action Options
 - T₅ – Awareness of Personal Abilities, Selecting Viable Options
 - T₆ – Awareness of Ability to Act, Action

AWARENESS-DISCOUNTING MATRIX

PROMPT	TYPE					
MODE	Data		Options		Responsibility	
Existence	I ₁	Existence of Data	I ₂	Existence of Options	I ₃	Existence of Responsibility
General Significance	I ₂	Significance of Data	I ₃	Significance of Options	I ₄	Significance of Responsibility
Specific Relevance	I ₃	Prompt-Specific Data	I ₄	Viability of Options	I ₅	Allocation of Responsibility
Personal Abilities	I ₄	Ability to Use Data	I ₅	Ability to Act on Options	I ₆	Ability to Take Responsibility
						Agreed Task(s)

ARROWS SHOW HIERARCHIES OF AWARENESS AND DISCOUNTING

Management Issues: *Prompt* – Purpose for using matrix

I₁ – Awareness of Data (Internal and External)

I₂ – Significance of Data, Awareness of Options & Option Definition

I₃ – Awareness of Prompt-Specific Data, Significance of Options, Awareness of Responsibility

I₄ – Ability to Use Prompt-Specific Data, Viability of Options Significance of Responsibility

I₅ – Ability to Act on Options, Allocation of Responsibility

I₆ – Ability to take Responsibility

Agreed Task(s): Defining and agreeing on what is to be done, when and how it is to be done, who will do what, then acting